



August 23, 2000

Brian Doege  
PO Box 92911  
Austin, Texas 78709-2911

Dear Brian Doege,

I just wanted to let you know how pleased I am with one of your products. I am referring to BMIC-7 that we use as a general floor cleaner in our shop. We use it in our mop buckets for spot cleaning in the work stalls and also in our power floor scrubber for wide area cleaning. It does a great job of cleaning without leaving a slippery surface. We have also found that the microbes have kept our grit trap clean which has eliminated constant cleaning of it's interior. We have also reduced our City of Austin sewage surcharge. They monitor our waste stream and charge a surcharge fee based on the oxygen demand to treat the sewage. We have saved a substantial amount from both reducing our fees and not having to have our grit trap cleaned as often. It has done fantastic job for us but most important of all it is an extremely safe product to use, which may be it's greatest attribute.

Thanks for making a product I can be proud of using. Not everyone can say they are using a product that works great, is safe to use and environmentally sound.

Sincerely,

John Bissonnet  
Service Director